Monday, February 23, 1914

THE DAILY NEWS







the romantic island

KNOX HOTEL Between Eighth and Ninth pean Plan, Rates 50c to \$1.00 Besner & Besner, Props.

V. D. Casley Rochester EMPRESS HOTEL Third Ave., Between Sixth and Seventh, Streets uropean Plan, 50 to \$1 Per Day

PREMIER HOTEL American and European Plan F. W. Henning, Manager

ROYAL HOTEL Corley & Burgess, Props. Third Ave, and Sixth St.

AVER WHOLESALE LIQUOR CO., LIMITED Second Ave. and Sixth St. Phone 102

RUPERT IMPORTING CO. LIMITED Fraser and Bixth Sts. Phone 7

SMOKERS RUSH TO TAKE THE NEW NITRATE CURE IN HOBOKEN, N. J.

Cigarette fiends anxious to give up smoking of coffin nails. The cigarette cure clinic, instituted a week ago by Recorder Joseph John McGovern (left) in his Hoboken court room, has attracted so much attention throughout the country that the little clinic is now doing a capacity business. Letters pour in by the bushel from all over the country asking for the cure, and hundreds of boys, young men and men of families crowd the little court room to suffocation in an effort to avail themselves of the free cure offered. The photo was made at one of the night clinics iin the court room. The patients, after having their throats swab\_ bed, are given a solution of the nitrate of silver for use as a mouth wash, and are also supplied with gentian roots, which they chew. Secretary Donald Gun (seated) writing up the "histories" of the cases.

the privilege of travelling two and a quarter miles further to Steam Heated get from the wharf to Firvale, News Notes from Terrace formerly Sloan. So much for the government's "vigorous policy" towards a road through to the interior. ity will show considerable im-(Special Correspondence) The regular meeting of the provement this summer. Before passing an opinion, one A grand masquerade ball was must drive over this streak of Women's Civic club was held on held in the Progress club hall on abomination called a road, hub-Tuesday afternoon at Mrs. Valentine's day. There was a deep in mud, as it was last fall. Large's house, when a consider- very large attendance and the The npass judgment on the able amount af work was doue well-known figures of Buster criticisms of the people of Bella in preparation for the coming Brown and Mary Jane with the Coola. inevitable "Tige," the "Old The government has been bazaar. Dutch Cleanser" woman and granting large appropritions to -------FIRE ALARM SYSTEM The exceptionally warm and numerous clowns, a black in- Bella Coola year after year. How bright weather of the last week, habitant of the Philippine is- long can this be expected to with continuous brilliant sun- lands, and a Mexicon girl, were continue? CIRCUIT NO. 1. If the money is put to no betshine, has impressed many with among the costumed dancers. x 12-5th St. and 3rd Ave. ter use than 'in the past, it will the wonderful climate of this Prizes were given by the various x 13-6th St. and 3rd Ave. take about 17 years before Mr. merchants of town for the best or 14-8th St. and 3rd Ave. district. and most original costumes. The Marvin and his neighbors can or 15-Junction of 1st, 2nd and 

boxes were the same. and stencilled on the end of each was the name of some well-known product-soap, tobacco, socks, breakfast food, cocoa, port, tea, chocolates, perfumery and baking powder.

teresting. No two

Gathered there in prosaic wooden boxes were the results of thousands of hand's labor in all parts of the world.

of Ceylon; from sunny Portugal the luscious, big grapes had been gathered years ago, fermented, bottled and branded with a famous name; from Egypt had come the cotton and from South America the dyes that entered into the product finally stamped with the brand of a well-known hosiery.

There, behind that obviously prosaic truck-load of freight was the whole romance of modern commerce-the skilled production, the universal demand for food, drink and raiment, and the world-wide distribution of the things we use every day.

And then I speculated why we use these things every day, instead of some other things; and that brought me plump back to my own job of advertising.

The names of some of the boxes on the lorrie were known everywhere to-day, but had been unknown a few years ago; and I saw then more clearly than ever before that Advertising is really a great channel digger. It is like the Panama Canal. You can sail from Montreal to Vancouver now, around the Horn. You can get there, but it is going to take months. A year or so from now you will sail through the Panama Canal and chop the journey to less than half. A new channel will have been dug.

The great names in commerce to-day are those of the manufacturers who have let modern advertising steam-shovel a channel across the isthmus of distributing difficulties.

The great names in the commerce of to-morrow will be those of men who widen and dredge this channel so that the greater traffic may pass smoothly and quickly from the source of production to the homes of the consumer.

If you are doing a local business talk over your advertising problems with the Advertising Department of this newspaper. "If you are doing a provincial or national business it would be well for you to have counsel and assistance of a good advertising agency. A list of these will be furnished. by the Secretary of Canadian Press Association, Room 503, Lumsden Building, Toronte.

