Friday, July 7, 1916.

THE DAILY NEWS.

AFFECTED "Fruit-a-tives" Soon Relieved This Dangerous Condition

"For two years, I was a victim of I tried all kinds of Medicine but none boxes. I recommend "Fruit-a-tives" to anyone suffering from Indigestion". FRED J. CAVEEN. Atall dealers or sent postpaid by Fruita-tives Limited, Ottawa.



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sheds.

stream of trucks and lorries lumber byloaded with boxes, barrels and bales.

One truck I noticed the other afternoon was particularly interesting. No two boxes were the same, and stencilled on the end of each was the name of some well-known product-soap, tobacco, socks, breakfast food, cocoa, port, tea, chocolates, perfumery and baking powder."

ago, fermented, bottled and branded with a famous

Gathered there in prosaic wooden boxes were the results of thousands of hand's labor in all parts of the world.

name; from Egypt had come the cotton and from South America the dyes that entered into the product finally stamped with the brand of a well-known hosiery.

There, behind that obviously prosaic truck-load of freight was the whole romance of modern commerce-the skilled production, the universal demand for food, drink and raiment, and the world-wide distribution of the things we use every day.

And then I speculated why we use these things every day, instead of some other things; and that brought me plump back to my own job of advertising.

The names of some of the boxes on the lorrie were known everywhere to-day, but had been unknown a few years ago; and I saw then more clearly than ever before that Advertising is really a great channel digger. It is like the Panama Canal. You can sail from Montreal to Vancouver now, around the Horn. You can get there, but it is going to take months. A year or so from now you will sail through the Panama Canal and chop the journey to less than half. A new channel will have been dug.

The great names in commerce to-day are those of the manufacturers who have let modern advertising steam-shovel a channel across the isthmus of distributing difficulties.

The great names in the commerce of to-morrow will be those of men who widen and dredge this channel so that the greater traffic may pass smoothly and quickly from the source of production to the homes of the consumer.

If you are doing a local business talk over your advertising problems with the Advertising Department of this newspaper. Tif you are doing a greet and i had here s it would be well for you to have counsel and assistance of a good advortising agency. A list of these will be furnished, without cost or obligation, by the Secretary of Canadian Press Association, Room 503, Lumeden Building, Teresta

# PRODUCE MORE, SAVE MORE. MAKE LABOUR EFFICIENT. SAVE MATERIALS FROM WASTE. SPEND MONEY WISELY.

#### LET US FRODUCE AND SAVE-

The war is now turning on a contest of all forces and resources-men, munitions, food, money. The | and wages is spent on the home-food, fuel, light, call to all is to produce more and more. It may be | clothing. Are any of these things being wasted? necessary to work harder. The place of those who enlist must be taken by those at home, men and Canada will more than pay the interest on a war debi women, old and young. The more we produce the of \$500,000,000. more we can save. Produce more on the farms and in the gardens. Save more and help to win the war.

#### LET US NOT WASTE OUR LABOUR-

ductive or should be assisting in production. Make it | risking their lives for us at home. Is it not our duty as efficient as possible. If your labour is on something to be careful and economical? Canadian dollars are that can be postponed, put it off till after the war and | an important part of the war equipment. Make them make your labour tell now. Making war is the first | tell. Have a War Savings Account. Buy a War business of all Canadians. Efficiency in labour is as | Bond. important as efficiency in fighting.

#### LET US NOT WASTE MATERIALS-

Begin at home. The larger portion of salaries \$20.00 a year saved from waste in every home in

### LET US SPEND OUR MONEY WISELY-

Are you spending your money to the best advantage? What do you think of extravagance in war In this war-time all labour should be directly pro- time? Tens of thousands of Canadians are daily

## THE GOVERNMENT OF CANADA

THE DEPARTMENT OF AGRICULTURE

THE DEPARTMENT OF FINANCE

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