TERRACE NOTES

Blance and Miss Marjorie e are staying at Hill Farm.

s Kelsey, of the city hall. e Rupert, is at Hill Farm.

over the holiday.

nd Mrs. Rogers, Miss Dorish ner, Will and Wilfred Garand Miss Winnie Alger.

Durham and Irene and leen Durham o' Usk, were! n town for the celebration.

T. H. Walsh of Doreen a few days with her er Mrs. W. C. Sparks, last |

H. Young returned Prince Rupert Wednesday.

Mrs. Wisemiller and her two accompanied by two of O'Brien's sons are pickberries at Remo.

ed Hall was at Remo Wed-

be weather this year is ideal having and the farmers are usy taking advantage of it,

Minchin left for Washon Wednesday.

he funeral took place on day at Usk of the infant of Mr. and Mrs. J. Bush. funeral was conducted by Dean Marsh.

esdames Munro, Bleecker Greig made a trip to Lakelse ay night.

Walter Warner returned osswood on Tuesday.

as. R. Gilbert returned from

ce George on Friday. rs. A. Y. Wilson of Remo the holiday in town visit-

Hill Farm,

Iss Beatrice White is stayat her home here recuperatfrom a couple of operations; ch she underwent before ing Rupert.

HAZELTON

hn Newick has left for tay trip in the south.

rs. Anderson and her two thters have returned from

Wattie is spending his ays at the coast.

S. Sargent and family and Barbeau spent a week in hers and the Bulkley Valley.

Girl Guides left for camp Comeau's on Tuesday last. and Mrs. Proctor accomed them.

L. McLeod, of Vancouver, ector of aeroplanes, has been i looking over the monoplane zelton."

rs. Jaynes, of Nanaimo, art last Saturday and is the of her sisters, Mrs. W. W. erson and Miss Horbury.

iss Shore will leave shortly the south. She has been in ge of the Indian School here the past term,

and Mrs. Finley, of Con-New Hampshire, who have the past few weeks on farm in the Kispiox, left

nesday for their home. iss Nellie Bates, of Love-

Colo., spent a few days and then went to Terrace a few days. She will return rily and expects to spend; time here.

S. Munro, S. A. Bancroft, E. J. Conway, of the Granby at Anyox, were here for the of the week and went out; Boulder Creek with A. R. Macald to examine the property! latter has held for some; rs with Joe Hicks. The Granpeople have an option on the

nstead of continuing the 1000 tunnel on the Mamie mine, Hudson Bay mountain, the nagement has decided to mond drill several holes to ve up the vein.

If You Trade Out of Town, and I Trade Out of Town, What Will Become of Our Town? THE DOLLAR SPENT IN PRINCE RUPERT WILL "REMAIN HOME TO BOOST"

"Trade at Home" Campaign

Read these articles with care. They may present something you haven't thought of

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GENERAL HARDWARE

Ship Chandlery Stoves, Ranges, Paints, Oils. Phone 264

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Both are obtainable here. Our requirements here in Prince repair department is "at your Rupert. We give you a service service." We guarantee our on every purchase made here work. Boost home industry. M. MCARTHUR

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EXCLUSIVE MILLINERY.

Ladies' Ready-to-Wear. Everything in Woman's Wear.

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inery. Dry Goods.

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> MRS. J. L. HILDITCH. Old P.O. Building.

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of Exclusive Eastern and Imported Ladies' Suits, Cloaks and Dresses. We are offering many attractive values at this time in all lines and we urge you to take Home made candies, chocolates, advantage of these bargains. J. BENT.

before. Patronize the people whose advertisements are here. They are neighbours and will treat you right. The money you spend with them stays in circulation in your district Every One Wants Printers

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NO NEED TO SEND

of the above and kindred lines.

be glad to quote prices.

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it will pay you.

We print special orders and will

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you to come in and look over

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compromise with you.

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and district a convenient, de-

pendable and economical store

service. Trade in Prince Rupert

H. S. WALLACE CO., LTD.

WE ENDEAVOR

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The UNIVERSAL TRADING CO.

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WHEN YOU THINK

Glass, Burlap, etc., think of

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ings. Paints, Oils, Varnishes,

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REMEMBER!

When you buy Furniture, Carpets,

Rugs, Linoleum, China, Crockery,

etc., at this store you see the

genuine article and not a picture

before you buy. As well, we give

you a personal service and guar-

antee with every purchase at no

additional cost. GEO. D. TITE.

FURNITURE. HARDWARE.

Household Goods.

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3rd Avenue.

F. M. CROSBY.

Confectioners

THE DELUXE

247 Third Ave.

THE ROYAL

616 Third Ave.

bon-bons, ice cream, fresh fruit.

Phone 22.

Printed in Prince Rupert.

Money's Worth Natural Desire is Not to Get The Worst of

> Any Business Transaction CHEAPEST NOT ALWAYS BEST

Person Who Buys From Catalogue House Sees Only the Price and Forgets That Value is Thing That Counts

When you spend your money you naturally want to get all you can in return. No one can criticize you for having that desire. Only those who are commonly referred to as having "more money than sense" throw their money away. All others are careful to see that they do not get the worst of any bargain. But one has to be able to look farther than the end of his nose if he is to be sure that he is getting the most that he can get for his money.

That is the defence of the man who buys from the mail order house instead of patronizing the merchants of his own town. He says he can get more for his money when he buys from the mail order man than when he spends his money at home. But in arriving at that conclusion he certainly has not been able to look further than the end of his nose.

In most cases the man who buys goods from a mail order house does so because he is getting the goods for less money than he would have to pay for them at the store in his own town. He thinks he is looking out for No. I and he says it is not his fault if the merchant in his town cannot make any money and is forced to go out of business. He overlooks the fact that he is likely to be as hard hit as anyone else when that merchant closes his doors but, leaving that probability out of consideration, the chances are about 10 to 1 that the buyer has really lost money on his deal with the mail order

Price Not Only Consideration

If buying an article of any kind, whether it be a house and lot or a paper of pins, the price is not the only thing to be considered by any means. You are not in the habit of going into a store when you want to buy a suit of clothes and saying to the storekeeper: "Give me the cheapest suit of clothes you have in the house." You want the best suit of clothes you can get for the price you pay for it, but you don't usually want the cheapest thing you can find.

A man may delude himself into believing that when he buys a suit of clothes from a mail order house for \$20 he is saving money, but what is there to justify him in such a belief? The mere fact that he is getting a suit for \$20 does not mean that he is saving money. The chances are that if he should go to the man who runs the clothing store in his own town and asks for it he could get a suit of clothes for \$20 and the chances are also that it would be just as good if not a better bargain than the suit which he could get from the mail order house for the same sum. It is not the price he pays that shows whether he is getting a bargain or not. It is the quality of goods that he gets for his money that counts.

Can Undersell Mail Order House

The home merchant can sell as cheaply as the mail order man if he sells as cheap goods as the mail order man sells. His expenses are not as heavy as those of the mail order man. He pays less rent in proportion to the business he does, his taxes are less in proportion to the capital invested. His advertising bills are less than those of the mail order man in proportion to the volume of his sales. He can undersell the mail order man any day in the year if he wishes to sell only goods of the same quality and style of those sold by the mail order man, but he doesn't do this hecause he knows that the majority of the people in his town do not want that quality and style of goods. Therefore he keeps in stock goods of all qualities and all prices. He has the \$20 suit for the man who thinks that he can get more for his money by buying a suit at that price than he can by buying a better one for \$40, but he tells the customer just what he is buying.

The next time you think about buying something from a mail order house, if you ever do think of such a thing, go first to your home merchant and ask to see the article which you are thinking of buying.

Tailors

SATISFY YOUR DESIRE For TAILOR MADE CLOTHES.

A. CARLSON, Tailor. Third Ave.

Druggists

THE REXALL STORES

Save you money on all drug requirements. Our Rexall Stores serve you in Prince Rupert.

ORMES LIMITED.

Men's Furnishings

MEN'S FURNISHINGS Boots and Shoes. Clothing.

Domestic Novelties.

Furs Bought and Sold.

PAT PHILLIPSON

WE INVITE YOU to inspect our stock of Men's QUALITY SHOULD BE FIRST. Clothing and Furnishings. The consideration when Quality of our lines is of the Meats and Groceries. Our stock best and the prices will satisfy is well kept, clean and wholesome. the most exacting buyer.

Phone 627. THOR JOHNSON

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just in. Fits any sized head. Call in and see them. "Buy in town Phone 574. and help your town."

> STEVE KING. Third Ave.

THE PROGRESSIVE MAN spends his money in his own

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Trade at home. J. A. KIRKPATRICK.

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our service to your door.

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> MAX HEILBRONER YOU DO NOT

guarantee you satisfaction. R. W. CAMERON.