BROOK SYKES



ho tried to wrest the mayoraway from Mayor McBride.

BURNS LAKE

strict visitors in town during st week have included: Mr. Mrs. Charles Hunter, Colley-Brewer, Nadina W. D. Lukens, Pall-H. J. Macdonald, Silver Is-

short ci cuit in the wires caused a temporary cessation of the Burns Lake town telephone service last week.

V. E. Fumell left here last week for Prince Rupert, where he is engaged in relier office work.

Gus Flogum has returned from ince Rupert, where he underwent an operation in the General

Inut Nysven has returned to Burns Lake from Telkwa, where he was engaged in assessment ork on his claims.

Lindsay Mann. formerly of staff of the Royal Bank here in Prince Rupert, is now in serving of the bank at Lima, u. Local friends received stmas greetings from him.

ne C. E. Imeson Co., which formerly in business here, has posed of its lots here, which are mong the most desirable in the

STEWART

"Even this early in the year can be announced, without fear future recriminations, that he record of accomplishment in lines of activity for the year 1929 will exceed that of any ther year in the history of the istrict for which prospects for he future are illimitable," deares the Stewart News in a ew Year article entitled "Baner Year in Stewart."

Pat Daly, who is now in Monreal, conveyed his New Year reetings to local friends by leans of a telegram in the Stewrt News.

The Granite Creek power plant the International Electric Co. ill soon be in operation. This ill provide more power for both ewart and Hyder consumers.

Miss Cherry Campbell left last eek for Vancouver to resume her studies at the University of ritish Columbia after having pent the holidays visiting here ith her parents.

Major C. B. North, for nearly ine years manager of the B. C. Silver mine, has accepted a positon as field manager for C. A., Banks. In this capacity, he will isit properties, from South Amrica to Alaska. He has reently been at the Duthie mine t Smithers.

Charles Adam of the Stewart Motors received an air mail letter from Los Angeles 30 hours after it had been mailed.

Owing to the prevalence of flu, the opening of the Stewart public school, following the Christmas and New Year holidays, has been postponed until next Monday.

ALICE ARM

Owing to the absence from last week for Vancouver. town of the speakers, the debate, which was to have been held to be postponed.

here last Friday evening on the Ralph Ingraham has received subject "Resolved that a truck the sad intelligence of the death road to the opper Kitsault Val- at Camden, Maine, of his son, Teacher-Now, James, name ley would be more beneficial to Howard Ingraham, from septic America's greatest General. Alice Arm than a railroad," had pneumonia. Deceased, who was James (the son of a broker)engaged in the plumbing and General Motors.-Lampoon.

A. Cater of the power house de- heating business, was 28 years partment of the Toric mine left of age and is survived by a widow and young son.

PEDESTRIANS, SALUTE!

FORMER LOCAL BOY

Local Property Owner,

son of R. C. Hyde, who formerly Glen Hyde was about thirty ser Street.

resided in Prince Rupert and years of age and went to school who has realty holdings here such in Prince Rupert in the early as the Royal Bank building and days. Besides his father, there residential properties. Young was an older sister, Edna, and a Glen Hyde, Son of Well-Known Hyde had just been married and younger, Jean. All formerly reis said to have started out on sided here and the unfortunate the Colorado River with his bride young man was here two years Newspaper clippings received for a scow trip. The finding of ago this winter when his father in the city indicate the recent the scow with no one on board erected two new houses at the drowning in Idaho of Glen Hyde suggested a tragedy. corner of Fifth Avenue and Bow-



CANADA'S 1928 Export Sales Review

Canada Enters 1929 with Hopes Well Grounded

Trade Commissioners Abroad

ARGENTINE ... E. L. McColl, Buenos Aires

Belgium Jean J. Guay, Brussels

Brazil..... A. S. Bleakney, Rio de Janeiro

BRITISH WEST INDIES. R. T. Young, Port of

CUBA......James Cormack, Havana

CHINA.....L.M.Cosgrave, Shanghai

FRANCE..... Hercule Barre, Paris

GERMANY.....L.D. Wilgress, Hamburg

HOLLAND J. C. Macgillivray, Rotterdam

INDIA AND CEYLON. H. R. Poussette, Calcutta

IRISH FREE STATE.....F. W. Fraser, Dublin

ITALY A. B. Muddiman, Milan

APAN J. A. Langley, Kobe

Mexico...... C. Noel Wilde, Mexico City

INDIES...... R. S. O'Meara, Batavia

New Zealand C. M. Croft, Auckland

South Africa.....G.R. Stevens, Cape Town

UNITED KINGDOM. Harrison Watson, London

UNITED STATES. Frederic Hudd, New York City

Director of Commercial Intelligence Service,

C. H. Payne, Ottawa

J. Forsyth Smith, Liverpool

Harry A. Scott, Liverpool

Gordon B. Johnson, Glasgow

Douglas S. Cole, Bristol

NETHERLANDS, EAST

B. Millin, Commercial Agent, Sydney

Spain, Trinidad

Acting Trade Commis-

sioner, Kingston, Jamaica

O-DAY the great race among the aggressive nations of the world is for export trade.

What is Canada's position in this far-flung competition? Though ranking 28th in population, this New Year finds Canada:

Fifth in total exports Third in absolute trade balance Second in per capita exports First in per capita trade balance

For the year ended November last Canada's export trade amounted to 1,349 million dollars. The favourable trade balance at the end of November was 162 million dollars.

In six years Canada's export trade has grown from 154 million dollars to 1,349 million dollarsa business achievement in which all Canadians can take pride.

A recent survey shows 6,500 groups of articles, fully or partially manufactured in this country, while approximately 1,600 Canadian firms or corporations are active exporters.

Canada can look forward with confidence to a still further increase in export trade. Almost daily our Trade Commissioners, located in the world's strategic business centres, tell of growing demands for Canadian products. .

During the past year the Department of Trade and Commerce has made intensive efforts to demonstrate to Canadian manufacturers and producers their opportunities abroad. Many of the Trade Commissioners have been brought home for a few weeks to interview personally Canadian firms with respect to varied export problems. They have shown that to be successful every Canadian entering export trade should:

- 1. Maintain quality standards.
- 2. Make the articles required by the importer.

- 3. Pack in the manner the importer desires.
- 4. Deliver promptly.
- 5. Maintain contract dates.

Additions have been made to Trade Commissioners' staffs: Trade enquiries and trade trends from abroad have been given wide publicity in Canada. Canadian products, displayed prominently at numerous exhibitions in Great Britain, have excited unusual interest. Buyers in other countries have been shown what Canada has to sell.

Steamship services from Canada to foreign lands, particularly to South America and the British West Indies, have been greatly augmented.

THE RESULTS ARE BECOMING CONSPICUOUS.

Again the Department of Trade and Commerce wishes to emphasize the importance of export trade to the prosperity of this country:

- 1. It stabilizes employment.
 - 2. It lowers production costs:
 - 3. It keeps our dollar at par.

Canada now has 25 Trade Commissioners' offices abroad. Men trained in the Commercial Intelligence Service have headquarters in these offices. They are acquainted with the requirements of the people in their territory. They will conduct preliminary surveys regarding the marketability of any Canadian product. They will put the Canadian exporter into touch with reliable representatives, or introduce his travellers to reputable trade houses. They constantly help in maintaining business contacts.

These Trade Commissioners communicate the latest trade developments in their fields to the Commercial Intelligence Service of this Department. The information they gather is at the disposal of every Canadian exporter or every Canadian interested in export trade.

Write to-day to the Commercial Intelligence Service, Ottawa, about your products and your capacity to participate in export trade. A big opportunity may

"Thy Cities Shall with Commerce Shine"

THE DEPARTMENT OF TRADE AND COMMERCE

Hon. James Malcolm, Minister

F. C. T. O'Hara, Deputy Minister