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DAILY EDITION

Tuesday, November 11, 1930

ted to have its effect upon Italy and

Impossible War

the best customers of the United

States despite the trade rivalry ex-

isting between them, Mr. Bird pre-

dicted that this trade interest must

eventually throw its weight against

the possibility of war between these

Parliament would grant this.

Preferential Tariffs

Discussing Anglo-Canadian trade.

in the press and on the platform of

States already looked up to Canada

ningration and prohibition.

beaking of prohibition, Mr. Bird

predicted that United States would

eventually fall in with the sounder

Canadian plan and turn over the

matter of liquor laws to the state

governments from the federal.

Canada's legislative system was

more flexible than that of the Uni-

ted States, more responsible to the

Canada a Link

Summarizing, Mr. Bird asserted

in the matters of law enforcement,

Canada and Great Britain being

## Canada Regarded As Link Between Britain and States

(Continued from page one)

subject of Anglo-American rela- Canada and Great Britain, Mr. Bird Great Britain but between Canada tions. Trade and trade rivalry play- referred to the magnificent experi- and much of Western Europe. While "Curly" Bailey had the misfor ed their parts in connection with the development of these relations, colonies within the British Empire, prevent war between United States pick, injuring his toe seriously. It was the same with nations as it It was one of Great Britain's great- and Britain, the Dominions, was with persons. One would put est and noblest experiments by through their friendliness with George Keith left on Sunday up with rivalry only from one it means of which the "fine flower of their neighbors, would have their train to catch the Prince Ruper liked and trusted. On the whole, the the Empire" had been developed, effect in preventing war. While boat for Vancouver in the even speaker asserted, feeling in the Uni- Canada had held out for its rights Canada shared certain predisposi- ing. Mrs. Keith and her sisterted States towards Great Britain had never been better at any ex- try had met Canada more than States, she also kept up her connec- to go by rail via Jasper to join Mr tended period of time within the half way in granting these requests tion with Europe through member- Keith at Vancouve where the past century than it was today. On with wisdom and liberality. Great ship in the League of Nations. the other hand, feeling in Great Britain had shown that it was Concluding with reference to Britain towards the United States ready to recognize not only Canada war, Mr. Bird alluded to the recent was probably never worse within but other Dominions as peoples of Great War which had been so gra- High School, received his car of the last century than it was today, their own right competent to gov- phically illustrated in the two Friday's way freight. Owing to trade rivalry, etc., it would ern their own destinies. Now Can- great moving pictures "All Quiet on be more than ever necessary for the ada was seeking the right to revise the Western Front" and "Journey's two nations to keep their political its own constitution and the speak- End." The lives of the young men N. station was seized with sudde. tempers, something which Great er had no doubt that the British on either one side or the other had illness Friday evening, necessitat Britain had been famed for doing.

### Naval Relations

Speaking of Anglo-American na- Mr. Bird mentioned the matter of val relations, Mr. Bird delved cur- tariff preferences and referred to sacrifice but also an international sorily into naval history since the the present industrial conditions in mind. first of the century. Germany's Great Britain. Great Britain could challenge before the war to Great only support her forty millions of Great Britain and Japan and the market and not only in Empire Caroline Mitchell. resultant moving of the British trade. Only about one half of Bri-President Wilson of United States It was essential that Great Britain had insisted that his country go get back to the world market and ahead with a program which would lower costs of production. naval challenge to Great Britain. course, be beneficial to Great Bri- Pole. As a culmination of the Great War, tain. If Great Britain were to obin which United States had even- tain a larger market in Canada for between Great Britain and United practicable. States was called off. At the same time, the alliance between Great dian relations, Mr. Bird asserted Britain and Japan was abrogated that Canada was very popular both and, incidentally, the bogy of United States-Japanese war had the United States. Although the disappeared, the States being pur- United States virtually looked up to suaded that there was no need to Canada in many things, the Amerifear Japan.

can Congress seemed usually blind Great Britain and the United to the interests of Canada as evi-States having come to an agree- denced, for instance, in the Smootment even before the gathering, the Hawley tariff and other things. If naval conference in London this one listened only 'to the United year had been a partial success. The States congress, one might think conference had not been a com- that there was no such thing in the plete success since Italy and France States as Canadian-United States had been unable to come to an relations. Mr. Bird predicted, howagreement, leaving the Mediterran- ever, that in the course of the next ean situation still to be guarded, contury Canada would influence Nevertheless, the agreement which United States socially and politihad been reached at the confer- cally rather than United States inence between Great Britain, United fluence Canada simply because States and Japan might be expec- Canada was the sounder country socially and politically. United

If Getting Up Nights, Backache, frequent day calls, Leg Pains, Nervusness, Rheumatism, Acidity, Burn-Siss-tex) today, under the Iron-Clad Guarantee. Must quickly stop these conditions, improve restful sleep and energy, or money back. Only 75c at all drug stores.

# ROUGHAGE IS

Kellogg's ALL-BRAN Is Ideal Roughage

If you are following a reducing diet, it is doubly important that you take a regular amount of roughage into the system daily. Most reducing diets do not contain a sufficient amount of roughage. The result is constipation—thief of both health and beauty.

Kellogg's ALL-BRAN is recommended by many doctors and dietitians because it contains the bulk necessary to insure proper elimina-

Also, because it contains the iron needed to help prevent anemiaanother danger in reducing diets. ALL-BRAN is not fattening. Its bulk sweeps the system clean of poisonous wastes-helping to promote glorious health and beauty. A popular way to eat Kellogg's salads and soups. It adds flavor to cooked foods and is equally effective. Your groce, has Kellogg's ALL-BRAN. It is served in restaurants, hotels and dining-cars. Made by Kellogg in London, Ontario.

Improved in Texture and Taste

that he considered Canada not only Mr. Bird proceeded to discuss the Turning to relations between a link between United States and ness in connection with his claim ment of commonwealths instead of British wisdom, he thought, would tune to strike his foot with as a nation and the Mother Coun- tions and views with the United Miss Kerr, left on Monday's train

been wasted through one side or ing calling of Dr. Mills. the other being all wrong. If wars were to be prevented, the speaker asserted in concluding, there must be more than patriotism and self-

Vote of Thanks

On the conclusion of Mr. Bird's Britain's naval supremacy had population providing she retained address, a vote of thanks was tenbrought about the alliance between predominance in the world export dered to him on motion of Miss

squadrons from the Pacific to At- tain's exports now went to the Em- pleasing vocal solo. Mrs. M. H. Blott lantic to meet the challenge of Ger- pire and little more than a third of accompanied Mrs. Cruikshank and many. In a famous speech in 1916, her imports came from the Empire. also the singing of "O Canada" and "God Save the King."

The Women's Canadian Club will hold another dinner soon to hear give it the most adequate navy in Renewal of trade preferences Innes Taylor who was a member of the world. There came the second with all the Dominions would, of the Byrd expedition to the South

tually thrown in her let on the side her exports, it was necessary that The regular fortnightly meeting tcho to Tetachuck where it con of Great Britain and as a result of she, like the United States, arrange of the city council, scheduled for nects with the trail to George which the German fleet had been credits in the Dominion, establish tonight, has been postponed until Henson's ranch and with the aut scuttled at Scapa Flow, the Wash- distribution plants with Canadian- tomorrow evening as the mayor road at Jim Harrison's Big Ba ington naval conference was held manned sales forces, and establish and members of the aldermanic ranch and thence to Otsa Lake in 1920 and, to the eternal credit of assembly plants. Under such condi- board will be attending proceed- village enroute to Burns Lake. both sides, the naval competition tions, tariff preferences might be ings in connection with the observance of Armistice Day. Regarding United States-Cana-

Beecham's Pills tone up the stomach and bring other internal organs back to normal functioning

BRING HEALTH

## TERRACE

number of loca! Orangemen! on Thursday last for Prince Rupert where they attended a banquet after becoming members of the Black Preceptory. They returned home on Saturday.

The widening of Railroad Avenue is an improvement and the overnment telegraph lines are doving their poles further back C.N.R. property.

The new four inch pipe laid in own is intended to give an edequate supply of water to all householders and the Gordon Hotel.

Mrs. E. T. Kenny entertained about ten little girls in honor of her daughter, Lorraine, on her tenth birthday. Music and game: were much enjoyed.

Mrs. Barnes of Usk passed awa: on Wednesday last. Burial too place in Terrace cemetery on Fri day. Many beautiful flowers wer on the coffin from friends.

Mrs. Giggey went to Prince Ru port for medical attention. She as accompanied by her sister Miss Lillian Christy.

Joe Filber, prospector, went to Prince Rupert last week on busi

intend spending the winter.

Mr. Bowering, principal of th

Elwood Brooks, assistant at

Prize winners in the combina standing crop and cleaned see competition held in the Lakes Dis trict from May 1929 to May 193 were E. J. Mohr of Wistaria, F. J. Smith of Francois Lake, W. P. Bo Mrs. William Cruikshank sang a den of Streatham and E. A. Beacl of Francois Lake.

> Paul Krestenuk has achieved th feat, alone and unaided, of build ing forty miles of wagon trail i a bush country. The trail is a continuation of the auto road whic' runs westerly from Quesnal an connects Algatcho with Anahir Lake. A trail also runs from Algo

James Clark was fined \$10 her dast week for shooting two moose Mr. Clark, evidently did not un derstand that there was a limit of only one moose per season.

The village of Burns Lake has been expending several hundred dollars in reducing the grades on Second and Fifth Avenues and in surfacing several of the main streets.

Mrs. Ray Stanyer left last week for her home at Francois Lake, accompanied by her bay daughter Margaret Elizabeth.

## OBSERVED

The Fireside Club of First Baptist Church had an armistice meeting last night. Norman Ireland was in the chair and Mrs. Vic Houston gave an appropriate address on the subject of "The Permanent Way to Peace." The scripture reading was taken by Gordon Daniels.

At the conclusion of the meeting, the audience enjoyed a radio entertainment. Equipment hooked up by Melvin Dafoe and Gordon Daniels has been dedicated to the Fireside Club.



## DEPARTMENT OF TRADE AND COMMERCE OTTAWA, CANADA

November 8th, 1930.

Norway Pine Syrup, and after

To Canadian Manufacturers, In Every Line of Business.

## Remember the Golden Rule!

For some weeks now I have been urging consumers in every part of Canada to buy your products in preference to imported products. I have tried to make it quite clear to them that, in their own interest, it's the common sense thing to do.

Now if it is sound common sense that your fellow Canadians should support you, in your efforts to increase and to improve your production, isn't it also sound common sense that you, in the purchase of your materials, should support other Canadian producers who are trying to increase and to improve their production?

It's a poor rule that won't work both ways! When others wrench themselves out of life-long habits to do something that will help you, don't you agree that it's up to you to reciprocate in whatever way you can?

So let me ask you very frankly—are you co-operating in this campaign as fully as you might co-operate? When you buy materials and supplies, do you always make a conscientious effort to find some Canadian producer who can give you what will fill the bill? Conceding for the sake of argument that there are certain things you must import, because they cannot be produced in Canada, are your reasons for importing other things that do not fall within that category such that you would have no hesitation in making them public?

No fair-minded person is ever going to reproach you for buying imported materials and supplies when you can advance perfectly valid reasons for doing so. For example, if, after making diligent search, you were unable to find a single Canadian producer who could make delivery in the quality, and in the quantity, and within the time necessary to meet your requirements, and at a price you could afford to pay, that would be sufficient reason for your giving your order to a foreign producer.

And yet it hardly seems like playing the game, does it? It's equivalent to saying to the small Canadian producer-"To qualify for my business, you've got to show me that you can meet your big foreign competitor on every point-quality, quantity, time and price-otherwise you don't get it!"

If every Canadian consumer had always taken that stand, and stuck to it, many a man who is a successful Canadian manufacturer to-day would have lost his entire stake without ever having made a sale! But despite the competition he was up against, and the handicaps under which he had to labour, he made sales because there were enough Canadian consumers willing to see to it that he got his start.

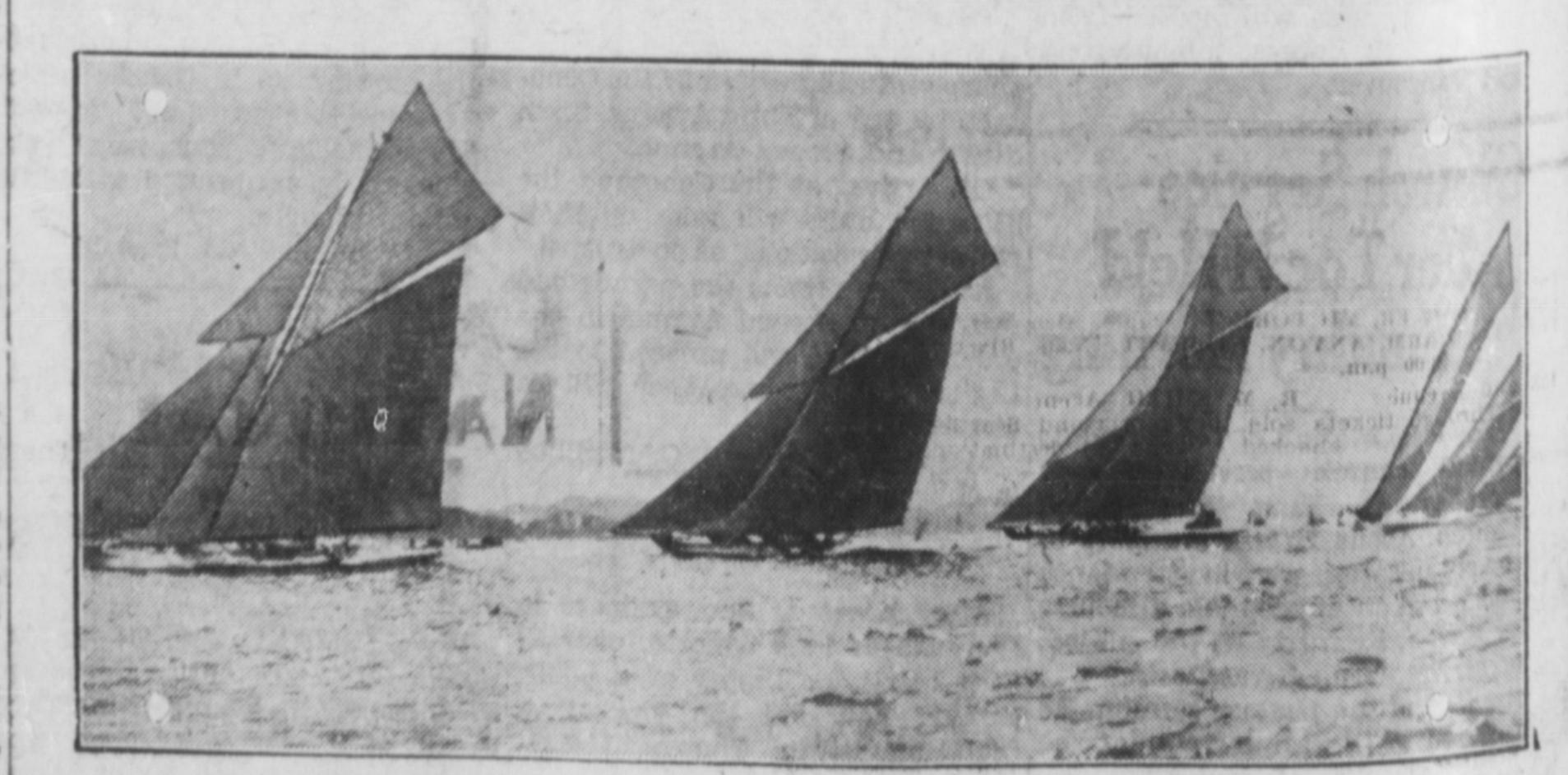
So I ask you, aren't there times when you could well afford to show some Canadian producer just that little extra consideration that would be the means of starting him on his way to bigger and better business? If he cannot give you the quantity you want, within the time you want it, the reason probably is that you and other Canadian manufacturers have never given him enough business to warrant him enlarging the modest little plant he began with. If he cannot deliver you out of stock the exact quality you want, might he not soon be able to do so with the patronage that you and others might give him, by enabling him to keep pace with his big foreign competitor in bidding for skilled labour, in trying out new processes, and equipping himself with new devices as they are brought out? And if his price is a little high, just ask yourself if the preservation of your business makes it absolutely necessary for you to buy in the cheapest market!

As I write this I have before me two competitive articles, both produced in Canada. They sell to the same class of people, at the same price, and are apparently on a parity so far as quality is concerned. Both are made from the same kind of material, but whereas the material in one is 100 per cent Canadian, the material in the other is 100 per cent imported. The producer of the article made from Canadian material admits that he could make a little more profit for himself by using imported material, but he won't do it-he says he doesn't need to! The producer of the article made from imported material, while contending that the exigencies of his business make it necessary for him to buy in the cheapest market, only uses that as an excuse to swell his profits!

If you want the "Produced in Canada" movement to be a real successto bear abundant fruit-remember the Golden Rule, and do unto others as you would have others do unto you! Don't assume that a thing is not now procurable in Canada, just because it wasn't when you first started importing it! Why not take us into your confidence regarding all your importations, and see if we cannot help you to locate suitable Canadian sources of supply?

Very sincerely yours,

Minister of Trade and Commerce.



Splendid view of start of recent yacht race at Kiel, Germany, in which some 42 crafts competed, showing boats getting away under full sail.