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THE DAILY NEWS.

PRINCE RUPERT - BRITISH COLUMBIA

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H. F. PULLEN - - - Managing-Editor

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DAILY EDITION

Tuesday, February 28, 1939.

REFUGEES AND INDUSTRIES

Sir Samuel Hoare recently told the House of Commons in London that 11,000 German refugees who settled in Great Britain were already employing 15,000 British workmen in new trades. This is somewhat along the line of the migration of Flemish refugees to England when they took with them the arts of weaving which kept the country to the fore industrially for many years. At a later date England learned to make silk, lace, linen, glass and other materials from French Huguenots who came to the country because they were persecuted in France. When the Jews were banished from Austria in 1871 many of them went to Germany where they were welcomed at that time. Now they are being turned out.

This is not to advocate the opening of Canada to a large number of refugees. Yet it is possible that a limited number may be admitted, particularly men who are able to introduce new industries to the country or who are willing to take up wild land and convert it into farms. It would not be proper to bring in numbers of men who would flood the labor market and possibly replace men now employed. That would only add to our troubles and be unfair to the present unemployed.

COMPLETE CRAWL DOWN

The Japanese have crawled down completely on the little bombing expedition they made a week ago at Kowloon in the mainland section of the crown colony of Hong Kong. Not only did the authorities at Tokio apologize but also the Japanese at Canton and they have promised to pay the damages which are assessed against them by the British. This satisfies the British but the incident tends to make the British less likely to take further incidents of that kind as calmly as they did this one.

RECOGNITION OF FRANCO

The formal recognition of General Franco by Britain as the ruler of Spain changes those fighting in opposition to him into rebels. No longer can we speak of the republicans as the government.

The recognition will be received by the people of the Empire with mixed feelings. It was inevitable. The former government forces put up a good fight and many of them will be martyrs to a lost cause.

The result of the Spanish civil war may be looked upon as a warning against trying to bring about reforms too rapidly. When the opposition becomes exasperated they are apt to try drastic measures.

Public sympathy seems to have been very generally against Franco. Here in Prince Rupert the Francoites had a very considerable sympathetic support but the majority were against him. It is to be hoped that fighting will end now.

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J. H. BULGER
Optometrist
Royal Bank Bldg.

'SPORT'

VANCOUVER MOVING UP

Have Still Chance For Third Place In Pacific Coast Hockey League

VANCOUVER, Feb. 28: (CP)—Spokane Clippers are still in third place in the Pacific Coast Hockey League standing and are fighting hard for a play-off berth. The Vancouver Lions are trying to get out of the cellar and last night scored a wild 10 to 6 victory over Seattle Sea Hawks to cut the Spokane margin to two points.

The best out of three game series between Seattle and Spokane in the second-third place team play-offs will get under way March 11 with the best out of seven games final between the winners and the Portland Buckaroos starting immediately after.

The league standing to date:

W	D	L	F	A	Pts.	
Portland	29	7	9	161	112	65
Seattle	20	6	19	158	161	46
Spokane	13	8	24	134	148	34
Vancouver	12	8	22	119	171	32

CANADIAN TEAM WON

BRUSSELS, Feb. 28.—The Trail Smoke Eaters of Canada last night defeated the American team here five goals to one in ice hockey.



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BADMINTON UNDER WAY

Prince Rupert Club's Tournament Opens on Sunday and Will Continue Tonight

The Prince Rupert Badminton Club started its annual tournament on Sunday with a large turnout witnessing the first seven matches. Play will be continued tonight.

Sunday's results were as follows: Walter Cross beat Johnny Murray 15-2, 15-11.

Frances Thomson beat Joan Cross 11-2, 11-3.

Frances Cross and Walter Cross beat Elsie Davis and Fred Davis 15-8, 15-10.

Bill Murray beat Ronald Minion by default.

Bessie Thompson and Harry Ward beat Joan Cross and Johnny Murray 15-10, 15-11.

Creddie Morgan beat Frances Cross 11-4, 9-11, 11-3.

Percy McIntosh beat Harry Ward 9-15, 15-9, 15-11.

Tonight's Play

The draw for tonight is as follows:

7 p.m.—Creddie Morgan and Frances Cross vs. Bessie Thompson and Frances Thomson.

7:30 p.m.—Bob Tobey vs. L. S. Hope.

8 p.m.—Johnny Murray and Walter Cross vs. Bill Murray and Percy McIntosh.

8:30 p.m.—Nellie Lawrence vs. Bessie Thompson.

9 p.m.—Bob Tobey and Harry Ward vs. W. L. Stamford and F. M. Davis.

9:30 p.m.—Creddie Morgan vs. Frances Thomson.

10 p.m. Bob Tobey or L. S. Hope Hope vs. Cecil Fitzgerald.

Completion Of Bowling Play Is Postponed

Neither of last evening's scheduled fixtures in the Commercial Bowling League were completed. Gyro Club played its end of one match with Electrical Workers postponing its play. Royal Lunch rolled its games with Rupert Motors deferring play.

The individual scores were:

Club	1	2	3
Gyro	174	170	171
Bulger	119	164	155
Brocklesby	142	146	153
Large	125	113	
Pugsley	127	141	
Stamford	95	113	
Kilpatrick	23	30	23
Handicap	710	746	736
Royal Lunch	1	2	3
D. Houston	133	160	186
M. Montesano	159	157	201
D. Blake	147	156	160
R. Franks	180	150	194
D. Montesano	174	171	171
Total	793	794	912

REX Bowling Alley

For Health and a Slim Waist Line Bowl

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WAS SUPER-SALESMAN

Frank P. Jones Had Personality of Statesman, It Was Often Said

MONTREAL, Feb. 28: (CP)—It was often said of Frank P. Jones, former president of the Beauharnois Power Co., who is dead here, that, if he had not been a salesman, he would have made a statesman. He had what E. W. Beatty, K.C., president of the Canadian Pacific Railway, once said would make even a man of mediocre talents a success in business—personality. Mr. Jones was, however, not an ordinary salesman. Back of his talks with buyers was a deep and profound knowledge of what he was handling, whether it was iron or steel goods, cement, or a power company's franchise. In short he was a super-salesman.

Jones was born on a farm near Brockville, Ont., in 1869. He was sent to the public schools in Brockville and afterwards to the Royal Military College at Kingston. At 18, he was to be found shovelling coal in a factory at Gananoque for five dollars a week. Then he tried selling insurance. His next step was one of real progress because he started to work for the Canadian General Electric Company. He learned that selling things, not making them, was going to bring him money. Through his job with the General Electric he came to know a traveler for the Nova Scotia Steel Company, who recommended him for a job. He was appointed Quebec and Ontario representative of the company. That was in the 'nineties and before the days of fixed and published rates on the railways. Mr. Jones generally found when he could not sell to a man freights had a lot to do with it and he made a number of reports to his principals exposing the discriminatory rates existing. The data Mr. Jones collected was used by Thomas Gantley, at that time general manager of Jones' company, to force better rates from the railways. Mr. Jones next turned his attention to tariffs and he was one of the first to demand the abolition of rebates. Mr. Jones next joined the Dominion Iron and Steel Company as a traveler and in 1903, when only 32, he became its general sales agent. He rapidly passed through the position of assistant to the president and on to that of general manager. He changed in five years an annual deficit of \$500,000 to a profit of \$2,500,000.

Two major developments in Mr. Jones' career came almost together. He was called on to personally handle the case of his company against the corporation which supplied it with coal. He had done this at the suggestion of Premier George Murray of Nova Scotia, though completely unopposed to the ways of courts. He did know the steel industry, however, and his succinct statement of his company's claims won their case. While travelling back to Montreal in connection with the litigation one day, he fell in with another aggressive young man, Max Aitken, though neither knew one another. After a conversation Aitken, who ultimately was to leave Canada for England where he was to become Lord Beaverbrook, found out who his companion had been. Six years later Mr. Jones was offered the management of the Canada Cement Company, a merger Aitken had created. Mr. Jones accepted and took charge of the combine which consisted of a number of mills acquired for a total of \$14,000,000. Seventeen years later Mr. Jones disposed of the merger for \$51,000,000. He should have got more, but as he himself said: "I overlooked the intangible assets, the organization I had built up." However, Mr. Jones had made himself one of the richest men in Canada by the deal and at the time his fortune was estimated at between twenty and thirty million dollars.

Mr. Jones came again into the eyes of the financial public by his association with the Beauharnois Power Company, capitalized at \$100,000,000. He was its first president and piloted necessary measures through the legislature at Quebec and parliament at Ottawa. Mr. Jones sold out his holdings to the Sweeney interests and received \$780,000. He had put into Beauharnois only \$190,000.

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