THE DAILY NEWS

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DAILY EDITION.



FRIDAY, APRIL 26

BIG SOULED BUSINESS MEN

In five days the business men of Saskatoon, Saskatchewan, raised with one concerted effort between them the sum of one million dollars to be used for purposes of publicity and towards the end of attracting to and establishing industrial concerns in the city.

That shows what can be done by aggressive business men determined to do everything in their power to help their city make good. The idea is to establish an Industrial League, with an Industrial Commissioner employed, who will see to it that Saskatoon as a desirable location for industrial establishments is not passed over by those capitalists seeking sites for their enterprises. Saskatoon is beyond the early real estate stage, and is rip for industries—the industries that will multiply the value of her realty ten-thousand-fold. Saskatoon' business men are striving heart and soul, to sow in their city the seeds of new industries that will grow up and flourish, supporting a thriving population of wage-earners, and profit sharers, with money to spend.

The story of the raising in five days of so mighty a sum as one million dollars for one purpose is an example to the business men of every community in Canada-Prince Rupert's not excepted. The work was done by a strong organization of "Captain," each pledged to collect the utmost possible. had five days in which to raise a million. They did it in four Terrace and return. and a half. Some of them raised pretty big sums, too:

"Particularly stands out the work of Mr. H. A. Bruce, who trip has been made by the comheads the list with the large sum of \$65,000, and O. M. Helgerson, who was second with \$61,100. Also the splendid work portunity to see the new town secured over \$55,000 each," says Organizer Weir, who con- and enjoy a pleasant one day ducted the campaign.

Prince Rupert people don't need to be told anything about O. M. Helgerson. He is one of our own citizens, too, and any- fitting up ball grounds, and pic- latest styles in suits, dresses, signs in suits and millinery at one who has met him knows that O. M. Helgerson would jump in and throw out just as much energy to help along Prince Rupert when the time comes for a similar campaign as ever he did for Saskatoon. Mr. Helgerson's own subscription to that Industrial League campaign was \$5,000, and there were six business men who subscribed \$20,000 each. It will all come back to them in the increasing prosperity of their city due to their own splendid public spirit. Prince Rupert can go and do likewise. There is no reason why our city should not. Prince Rapert, too, has big-spirited business men who are merely biding their time till their energies can be applied with purchase, so as to tell to the credit of Prince Rupert, and incidentally to their own prosperity, and the prosperity of all the community.

Councils may come and councils may go. Mayors may muddle or make good. Political strife may wax and wane. These things are of far less importance than they look. They are merely the froth on the surface of the stream, the spume of the water-power which the solid business interests of the city are planning quietly to conserve and use to increase prosperity. When you see a body of business men getting together 2 to advance their own interests and their city's by concerted action, whether it be in a great Industrial League campaign or only in an effort to secure the speedy development of a Section Two, just see how quickly and how effectively they work. Keep your eye on men of this stamp and not on garrulous city 2 councillors if you want to estimate the real strength of your city. Apply that principle to Prince Rupert, and you won't | find Prince Rupert wanting.

One other point in regard to the Saskatoon Industrial League campaign is interesting. It is embodied in their paragraph:-

"A great deal of credit to the success of the campaign is due to the loyal support given at all times by the newspapers of Saskatoon."

Just as surely as in water face answereth to face, so in cities, do the newspapers reflect the cities' characteristics. Cities that are making for greatness cannot help looking good in their newspapers. Cities that are in-dwelling and petty spirited cannot look anything else in the mirror of their public | press. If a city is burdened with a small souled city council it can of itself counteract the bad impression caused by the chronicle of that council's doings, by having a big-souled business and social community whose doings for the prosperity of their city will throw the unsatisfactory element completely in the shade.

606 3rd Ave.

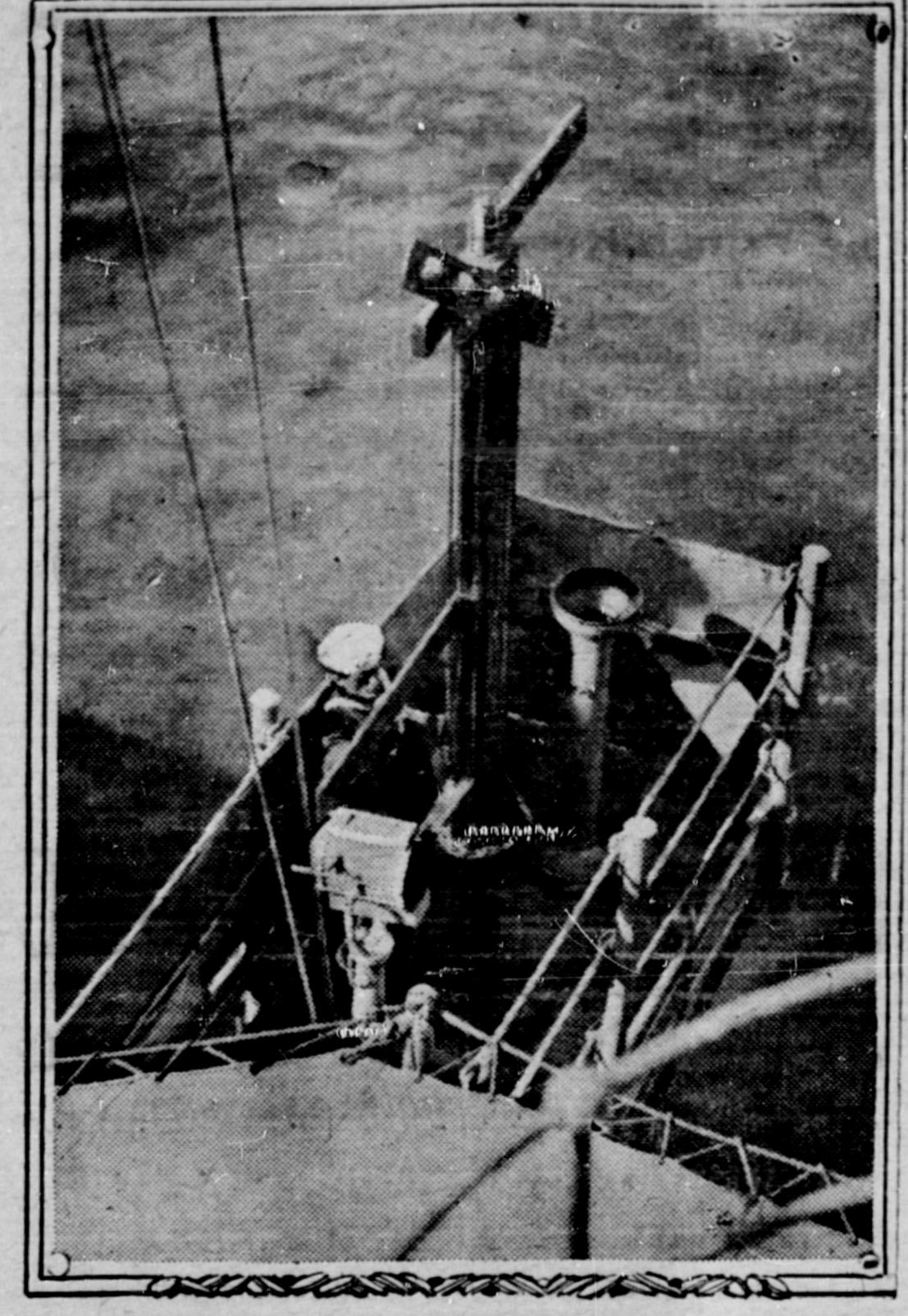
TRY US FOR

Graniteware, Tinware, Crockery, Glassware, Chinaware

Headquarters for Camping and Batching Outfits SATURDAY SPECIAL Full Dinner Sets \$10 Up

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BRIDGE OF THE CABLE SHIP MACKAY BENNETT, FROM WHICH SEARCH IS BEING MADE FOR BODIES OF TITANIC VICTIMS.

MANY INTERESTED IN FIRST EXCURSION FROM RUPERT

The first railway excursion ists. For those who do not care will be on May 24th, when the to carry basket lunches, there Grand Trunk will operate a spe- will be ample refreshments at rooms, steam heated, hot and 5; cial train to the new town of the Terrace Hotel .

A rate of \$3.20 for the return baseball team will play their pany and that a large number will take advantage of the opouting is assurred.

nic grounds for the excursion- collars and millinery.

In all likelihood the local

first game at Terrace on that day, probably with a Hazelton

Ladies Always Want. Many

HOW SHIPS CAN AVOID BERGS

Micro-thermometer Equipment on Titanic Would Have Warned Her in Time-Government Vessel to Experiment

Montreal, April 24 .- "Had the Titanic been equipped with a micro-thermometer, the unfortunate accident which befell the giganic liner could not have occurred," said Dr. Howard T. Gill of the Science Faculty of McGill this morning.

The micro-thermometer is an instrument Prof. Barnes has invented, the purpose of which is to prevent such calamities as the one that astounded and shocked one that astounded and shocked the world last week.

Dr. Barnes has been working for several years past on this micro-thermometer, which today is practically perfect and which has attracted the attention of the Canadian Government to such an extent that a vessel will be placed at Dr. Barnes disposal this summer in which he will tour the Labrador coast line in a further series of experiments with water temperature.

The instrument is designed to detect the proximity of icebergs at night and in a fog.

"Had the Titanic been equipped with this instrument," said Dr. Barnes, "the officers would have known of the iceberg which caused the wreck when they were at least two miles away."

The Canadian Northern line have made arrangements to stall Dr. Barnes' instrument on

Try the Royal Cafe Merchants'

Comfortable newly furnished cold water. Albert Block.

Homer Wood Freed The friends of Homer Wood will be pleased to learn of his ? pardon. Last summer he was

connected with an unfortunate

Geo. Little at Terrace has new seasonable things. They al- .. The place for the very latest. gone to considerable expense in ways go to Mrs. Frizzell's for the Always the most fashionable detf Mrs. Frizzell's.

shooting affair.

WANTED:

We have an immediate purchaser for one or two good lots in Sections Five and Six. Submit your listings.

For Sale Lot 40, block 16. sec. 1, Price \$6000. \$2500 cash, balance 12 and 18 months. Look this up.

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Finest Cafe in B.C. European Plan. Rates \$1.00 to \$2.50 per day. Hot and Cold Water in each room.

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Vancouver, B.C.

No Man Need Use Poor Printing Unless He

is Willing

and Satisfied able to buy any kind of printing is able to buy good print-

Most people would prefer a man's general character and personality to be in keeping with his printing-soits disastrous not to care about your printing

Daily News Building

ing. If he uses

anything else it in-

dicates to people

who see it that he

doesn't care.

Thira Avenue

KEP OUT!

66 TZ EEP OUT!" used to hang as a sign on every factory door. The old idea of secrecy in business made it seem a crime to show outsiders processes, materials, and methods of manufacture.

Now the white light of publicity is being let in by those who depend on public favor for business profits and business growth. The "keep out" sign is disappearing from factory doors and the "welcome" sign is taking its place.

Candor and honesty form the backbone of modern Advertising. Men tell the truth, and it pays. Modern selling relies more and more on the confidence and good will of the buyer.

To-day, eyes are too sharp and intelligences too keen to make deceit possible. Absolute frankness in Advertising is the straight road to confidence. The public demands the light; it abominates and fears darkness.

To-day, many canning factories, packing houses, bakeshops, and public kitchens welcome visitors, concealing nothing.

To-day, many public service companies use the newspapers to tell the truth about themselves.

To-day, many big industrial enterprises are open without hindrance to the inspection of an interested public.

To-morrow, many more companies, depending for their success and prosperity on public confidence, will lift the curtains that veil their board and workrooms-they, too, will come to printing candid advertisements in the newspapers.

The public may overlook, but does not forgive, a lie or an abuse of its confidence. The public regards with suspicion those who attempt to serve it in secrecy and silence. The public is repelled by juggled facts or befogging words. The public rewards with its favor and money those who tell it the truth. It walks and shops where the light shines and where the paths are straight.

Throw on the light!

Advice regarding your advertising problems is available through any recognized Canadian advertising agency, or the Secretary of the Canadian Press Association, Room 503 Lumsden Bldg., Toronto. Enquiry involves no obligation on your part - so write, if interested.



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GOD LIVER OF

TOCURE COUGHS

Mathieu's Syrup of Tar and Cod Liver Oil

> not only stops a cough but cures it. Its tonic and restorative properties enable the system to permanently throw off a cold.

35c for large bottle. Sold everywhere.

J. L. MATHIEU CO., Prop., SHERBROOKE.

