## Expert OPTICAL SERVICE



CHAS. DODIMEAD Optometrist in Charge Watch, Clock, Jewelry Repairing, Hand Engraving

Visit Our Basement Store-For Fine China, Dinnerware, Glasses, Baggage and Novelties

### MAX HEILBRONER

JEWELER — DIAMOND MERCHANT

### Canada At War 25 Years Ago

September 5, 1916.— Dar-es-Salaam in German East Africa surrendered to the British. French launched sudden attack on the south bank of the Somme which took Soyecourt by assault, penetrated Vermandovillers and occupied Chilly village.

#### FIRST PROSECUTION

HATFIELD, Eng., Sept. 5: (P)-Jack Olding, motor dealer of this Hertfordshire town, was fined \$27.50 for rearing pheasants without a license, being the first prosecution on the new law to curb pheasant damage to crops.

Classified ads. get results. Phone

45c ELASTIC TOP 3-4 SOCKS

\$1-\$1.50 SCHOOL DRESSES. Size 2-14

\$2 CORDUROY OVERALLS. Size 2-6

\$2 WOOL CARDIGAN SWEATERS

\$1.25 BLOUSES .........

\$1.25 GIRLS PYJAMAS. Size 2-14

50c PANTIES and BLOOMERS

start right by using

From

UNDERWOOD

See the Newer Models

At Our Store

New Underwood Typemaster Portables-

New Underwood Standard and Masier Models-

Factory Rebuilt Underwoods-Excellent values.

All Fully Guaranteed

\*\*\*\*\*\*

Underwood Service Department - New and Used Typewriters

OMETael Tros. Ltd

25c ANKLE SOCKS .....

75c DENIM OVERALLS.

\$1.50-\$2 WOOL SWEATERS

## Steamship Sailings

(Daylight Saving Times)

ł		
ı	For Vancouver—	
١	Monday—S.S. Prince	
	Rupert 4	p.n
	Tuesday—S.S. Catala 1:30	p.n
l	Wednesday—S.S. Princess Alice	
,	Alice	p.n
L	Friday-S.S. Prince	
	Adelaide 2	p.n
l	S.S. Cardena 10:30	p.n
	Saturday—S.S. Prince	
	George 5	p.n
	S.S. Princess Louise	p.n
	From Vancouver-	
	From Vancouver— Sunday—S.S. Catala	p.m
	Monday-S.S. Princess	
	Alice	a.m
	Wednesday—S.S. Prince	
)	Rupert	a.m

Friday-S.S. Princess

S.S. Prince George

4 pairs for \$1

4 for \$1

\$45.00

\$90.00

Adelaide .

PEOPLES STORE

Back to School SALE

"We Ain't Foolin!"

Look At These Bargains

\$1.50 SKIRTS :..... 95c

Mail Orders Promptly Filled-Open Saturday Night

RUPERT PEOPLES STORE

"In the Heart of Prince Rupert"

THIRD AVE. - Next to Heilbroner's - Phone BLUE 907

UNDERWOOD

The Typewriter That Champion Typists Prefer

\*\*\*\*\*

There are years and years of typing satisfaction in every Under-

wood Typewriter—Experienced typists know this—Beginners can

S.S. Cardena

### Terrace School Principal Will Take Year's Rest

principal of Terrace public school, rived in port on good time at 7 sen and A. H. Jacobsen, Shirley, left for Toronto, going by way of o'clock this morning from the Audrey, Madge, and Richard Sels-Prince Rupert and Vancouver on south and will sail at 2 o'clock bee, Lynn Durland, Mr. and Mrs. Saturday's train. Mr. Michiel has this afternoon on her return to J. M. Smith, Port Essington; A. D. become run down in consequence of Vancouver. the hard work involved in his position at the public school and it has been thought advisable by Mr. and ed a year's leave of absence during sail at 4 c'clock this afternoon for prison.

n. in Eastern Canada. Michiel and family will come back age of the Prince Rupert on fall in due course to reoccupy the schedule. home which they have established in Terrace.

and conscientious principal of the Terrace school for the past eleven and will sail soon thereafter on her checked by three assay commispils and the adult population of the district. The whole community wish him a speedy recovery. His wife and daughter Marlene leave today to join him.

# a.m GRANDINA IS

Men Clients Mostly and No High Pressure Methods, She Says

Edna Duschnes, a grandmother, has sold more than \$7,000,000 worth of insurance in 19 years by a system that shuns high pressure salesmanship.

The fruits of that system have made Mrs. Duschnes a life member of the Women's Quarter Mil-S lion Dollar Round Table, whose annual membership is limited to agents selling at least that much

insurance during the past year. "I'd no more think of going in to a person and asking him to buy life insurance than I'd jump out 2 for \$1 of the window," says Mrs. Duschnes. "It's a stupid thing to do.

"The idea is to find out what your client's life plans are and what he wants to accomplish. Then show him how he can do it. Twenty years ago men bought policies—chiefly for life insurance. Today we sell ideas—food, shelter, education.'

#### Women's Entree

Mrs. Duschnes told some of her other rules for success. Know your work, Be sincere. Don't bluff. Put yourself in the other fellow's place. She sells mostly to men, including a lot of Wall Street big-shots. Does no "cold canvass" (attempting to sell people who have never heard of her). Works only on contacts who are primed to see her. And, in spite of that no highpressure salesmanship creed, picks up her clients' ears in the first two minutes.

" A woman can get in to see a man quicker than a man. He'll see her-but every barrier is up She can't get by with coquetting but she must be womanly. A man doesn't want to interview a woman that acts like a man. She has to say something in the first two minutes of that interview to catch his interest and she's got to know her stuff."

How She Starts

Mrs. Duschnes' favorite interest catcher is: "Mr. Jones, can you tell me how much privileged property you have?"

wr. Jones is an unusual man if he fails to fall for this one.

"What is privileged property?" he generally asks.—and the talk is on. (For your information privileged property is insurance. Much

of it is untaxed). Mrs. Duschnes thinks women make better insurance agents than men. "Not in the volume sold," she says, "but in the care with which it is sold, kept from lapsing, and readjusted. Women understand a man's home problems. They know the children have to have lunches and galoshes and that provision has to be made for those things whether there is in-

#### PIES FOR MINERS

surance or not."

CARDIFF, Wales, Sept. 5: (P)-Bakers in the colliery area will collect the miners' supplementary ration of a pennyworth (two cents? worth) of meat and pool it in pies to be sold at the pitheads.

Reach ten thousand people with

# From The Waterfront

TERRACE, Sept. 5--C. W. Michiel, laide, Capt. R. C. McGeachy. ar- W. W. Noonan, Telkwa; A. Jacob-

With only a fair-sized list of passengers but a substantial freight which he and his family will live Ketchikan and Stewart whence she will return here tomorrow evening Everyone here sincerely hopes Mr. southbound. This is the first voy-

Union steamer Cardena, Capt. Mr. Michiel has been a sincere John Boden, is due from the south about 6 o'clock tomorrow morning turned out at the Ottawa mint is return to Vancouver and waypoints. sioners.

#### HOTEL ARRIVALS

Prince Rupert

I. MacDonald and H. Singleton, Vancouver; Mrs. William Garriock, Port Edward; Nelson Brew, Hays-C. P. R. steamer Princess Ade- port; J. H. Scott and Mr. and Mrs. Young and family, Calgary.

#### REFUGEE JAILED

LONDON, Sept. 5: (P)-Edwin Hol-Mrs. Michiel to leave the work for cargo, C.N.R. steamer Prince Ru- zer, said to be a refugee from a while and to take expert medical pert, Capt. Neil McLean, arrived in Nazi oppression, pleaded guilty to advice on the state of his health. port at 9:30 this morning from Van- stealing books valued at \$157.50 For this purpose he has been grant- couver and Ocean Falls and will and was sentenced to six weeks in

> OKANAGAN'S START The first fruit-growing in the Okanagan Valley of British Col-

umbia was started at Penticton in

DO THEY BITE THEM Once a year integrity of coins

TODAY UNTIL SATURDAY

Continuous Shows Daily From 1 p.m. Complete Shows at 1:00 - 2:46 - 4:52 - 6:58 - 9:05



with THE ANDREWS SISTERS

(At 1:21 — 3:27 — 5:33 — 7:39 — 9:46)

Also News — "Popular Science" — "Canada Carries On"

It's interesting to know when reading the Daily News that the prople of the whole district are doing the same

# DOLLAR DAY

## Saturday at Fraser and Payne's

See Windows For Numerous Other Items of Outstanding Value

CHILDREN'S BRUSHED WOOL SWEATERS

Brushed wool, high neck, zipper fastening. Shades maroon, blue and green. Sizes 24, 26, 28. \$1.00 Dollar Day, each

> TOWELS TOWELS TOWELS

Turkish towels in every size, color and quality that's manufactured. On special Sale Dollar Day. Run of the mill direct from the factory to you. Priced in groups.

Group III .-\$1.00 Group 1.-\$1.00 Group IV .-\$1.00 Group II.-\$1.00

#### Damask Bedspreads

Extra large size fadeless silk damask bed spreads, 86"x 100. Rose, gold, mauve, green and eggshell. Regular value \$5.95. Dollar Day Special, each ....

#### LADIES' PURSES

Ladies' purses, all leather, assorted styles and colors, up to \$5.95 each. Dollar Day, each

\$1.95

#### BOYS' SCHOOL TOGS

Sweaters, Pants. Shirts, Underwear and Socks for all ages. Over 500 pairs boys' pants in stock. Sweaters in all styles and makes to choose from. Specially priced for Dollar Day selling.

#### AYERS PURE WOOL BLANKETS

All white pure wool with rainbow borders. Finished in singles. No better quality made. \$10.95 Dollar Day, pair

#### BLEACHED SHEETING

72 inches linen finished, snow white sheeting, extra good quality in full size sheet lengths. \$1.50 Dollar Day, each length

SILK CURTAIN NETS

25 pieces, assorted patterns, English nets, values \$1.00

#### DRAPERY HOMESPUN

British made drawery homespun, 30" wide. Assorted colors, fadeless. Dollar Day Special, \$1.00 3 yards for

#### Flannelette Bed Sheets

100 pairs first quality plaid flannelette sheets. Full double bed size, tast colors, blue, rose, mauve, green, gold plaids. This is an outstanding buy. Dollar Day,

\$1.00 each sheet

#### PRINCESS SLIPS

Good quality satins, white and tea rose, assorted styles and Dollar Day, each

#### BRIEF PANTIES

Rayon silk knit, heavy weight, lastex leg and waist, tea rose and white, excellent wearing garments. \$1.00 Dollar Day, 2 pairs for ...

#### Drapery Damask

48" to 50" wide, an assortment of colors and designs that are discontinued by the makers. Values up to \$1.95 yard. Dollar Day Special, yard

ALPINE CLOTH Regulation blue for school uniforms. 56 inches

wide. Dollar Day, yard

Sizes 5 to 81/2.

SCHOOL GIRLS' CAMPUS HOSE Knee high, novelty silk terry, shades white, royal, navy, red, green. Sizes 8½, 9, 9½, 10. Dollar Day, 2 pairs for

CHILDREN'S ANKLE SOCKS

#### Dollar Day, 5 pairs for .

Silk and lisle and all silk in a variety of new spring shades.

ANKLE SOCKS Ladies' all wool, in various shades, all popular colors, sizes

8½ to 10½. Dollar Day, 3 pairs for

#### LADIES RAYON SILK HOSE Extra fine knit, mock fashioned, all new

popular shades, ringless. Dollar Day, 3 pair.: for \$1.00

### BEDSPREADS

500 spreads, assorted colored stripes and checks, absolutely fast colors, nicely finished and wear guaranteed, made in two sizes, 72"x 90" and 80"x 100". \$1.98 Dollar Day, each

#### TABLE CLOTHS

Rayon and cotton mixture in very pleasing shades, fast colors, size 52"x52", good heavy quality. \$1.00 Dollar Day, 2 for .....

#### PILLOW CASES

Full size linen finished pillow cases, ready for use, good quality. Dollar Day, 5 cases for

#### GLASS OR TEA TOWELS

Linen finished, good large size, blue and red check, ready for use. Dollar Day, 6 for

#### NOTTINGHAM FILET NETS

Assorted patterns in cream shade only, 36" wide, \$1.00 extra good value. Dollar Day, 4 yards for ...