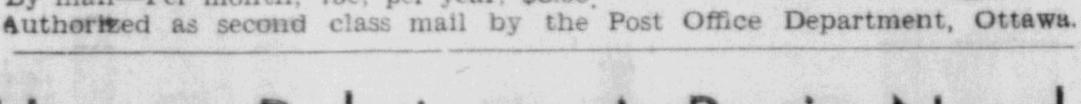
Wednesday, June 4, 1952

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COME businesses fail, while others under similar I circumstances thrive.

Some executives themselves fail in their attempts to lead to success and direct the business entrusted to them. And this does not necessarily mean that such executives have not the intelligence or most other qualifications required for efficient leadership.

Mostly, though, they lack the basic need-skill in human relations.

If the head of an organization is tough with his men, they will be tough with theirs-only more so. If he is open to suggestions, they will be, too.

Whether the executive is autocratic or democratic, arbitrary or open-minded, whether he makes hasty, vague decisions or firm, well-thought-out ones, the people in his organization will follow the same line.

A good executive also has insight—the ability to understand behaviour in oneself and others. On this knack of knowing why people act the way they do, rests the administrator's ability to develop his staff and get the best results from them.

Whether an executive is a top man in a large industry or whether he is owner-operator of a small business employing only one or two men, on his skill of human relations with his employees-and with people outside his business, for that matterwill depend a large measure of success.

ray...

Reflects and Reminisces

Prince Rupert's grain elevator, silent for twenty years, resumed business a few months ago, and will continue on an active, permanent basis. Announcement is made by Hon. C. D. Howe, there is anyone in Canada who should know what's he's talking about it's Mr. Howe. He is not only the Minister of Trade. He also built the darned old eleva-

A Vancouver man with thousand dollars in his wallet. lost every copper. It was his savings, to date. He had intended putting the cash in the bank, but thought he'd buy a few things for his little daughter, first. Living costs are mounting, we know, but surely not that

WATER AND WOOD

Fisher, fervent radio commentator, told about the Saguenay region of Quebec, the other evening. It's there, said Fisher, that wood, water, power and funds changed a stubborn wilderness into expanding cities, picturesque towns, highways, huge enterprises, and hundreds of miles of unrivalled highways.

"And," went on Fisher, "there's also wood, water and power away up in northern British Columbia. Look for vast development at Kitimat. Enough is going on there now to produce more results than happened around Chicoutimi and Arvida in Sag-

uenay-immense as it is."

PRELIMINARY SHOTS

This is the day General Eisenhower, who returned from Europe last weekend, will speak out loud at his home town in Kansas. The nation will stop everything else to listen. For the General is about to take the fielr, politically speaking, and fellow countrymen are curious as to what may be the line of strategy.

There are people who are said never to worry over anything. But it so happens they have elatives who are not the least

SOUNDS INCONVENIENT

In a province enjoying an industrial boom sparked by a large inflow of investment capital, a three weeks' period of uncertainty about the result of the election could be very inconvenient —to put it mildly. Capital does not like uncertainty. It is doubtful that we'll know, anything definite June 12 beyond results in half a Cozen to a dozen ridings. Vancouver Sun.

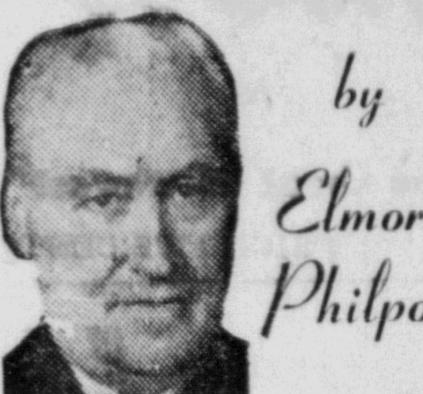
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Human Relations-A Basic Need Does B.C. Want This?

IT IS to the credit of Premier Manning that, by purge after purge, he has rid his provincial Social

mongers. Some of these formerly mis- granted the unreserved right to used the columns of the Social vote. By special provincial legis Credit paper and "study groups" lation the Indians in B.C. also to spread a form of anti-Semi- are enabled with means test tism only in degree less poison- receive old age pensions of \$5

genuine Christian wing of the fits as the white man. Social Credit party have so far The Indians in B.C. are enthe USA-Gerald K. Smith!

DOES B.C. want to condone the is discretely passed around by some of the Social Credit bigshots? On April 16, 1952, John Blackmore MP spoke at Trail. He implied the same old line that any close student of anti-Semitism will recognize at

"Jewish international bankers" are out to take control of the world. Our democratic statesmen are mere dupes and stooges. So ran the familiar theme in Germany. How different is The Socred version?

The Trail Times for April 17 reports Mr. Blackmore's speech who exists only in the imagina-

fairs, was a protege of a man dilute, as yet. known as 'the Emperor of The question for B.C. is: Do that Pearson was now en- stoop to that sort of thing? Britain and Canada of their too many parties already? right to rule themselves by bringing them into the North

Atlantic Treaty Organization. "Noting that Pearson had been one of the strongest supwere not."

NEITHER Mr. Blackmore nor were fined.

TO PREACH

OR PRACTICE?

Editor.

Daily News:

Upon reading the Social Credit pamphlet outlining the funds mentals of Social Credit noticed in the opening blocked paragraph the following

tation from Thomas Jefferson: "We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain inalienable rights, that among these are life, liberty and the pursuit of happiness.

baiters and race-slander- upon that in print or that in half of the fair's 190,000 square

In B.C. the Indians have been ous than that which was spread a month between 65 and 69. over Germany by Hitler's Nazis. 70 or over, in B.C. the Indian But Premier Manning and the receive the same old age bene-

nize the general theme.

Everybody in Ottawa knows that Lester Pearson rose by long service and sheer merit, through the civil service, to become Canada's top career diplomat. He was picked, for his present job by Mr. King and not by any imaginary "Emperor of Canada" tion of those who peddle exactly "To illustrate this he said the same brand of mental poison that Lester B. Pearson, Cana- which Hitler peddled. The difdian Minister of External Af- ference is, the doses are more

Canada,' probably the rich- we want to establish here a poest man in the country, and litical party whose top men gaged in trying to deprive Is it not true that we have

Sausage Thieves

CAPETOWN (CP) — Sausage porters of partition of Pales- thieves should have known bettine, to allow Israelites self- ter than to continue their pilrule, Mr. Blackmore said that fering after police sergeant A. Pearson apparently thought Pienaar retired and bought a Israelites were capable of rul- partnership in a butcher shop ing themselves but Britons at Graaff-Reinet. Pienaar caught them red-handed and took them to court, where they

Business Spotlight

By FORBES RHUDE

(Canadian Press Business Editor) Giant Showcase, International Trade Fair

Trade Fair opened today, and until June 13 people from virtually every free country in the world will tread its aisles and look at the goods on display.

Toronto since 1948, is in effect, a giant showcase of many parts, where 29 countries will exhibit their wares, and more than 35,-000 buyers will look at them

In past years, Canadian firms Credit party in Alberta of This appears exceptionally fine had held back somewhat. This difficulty in getting in. the most persistent Jew- in print but upon which is the year, however, they are out in greater emphasis to be placed, force, and take up more than

The Canadian International fect of space, double what they

took last year. Britain, as usual, is a big exhibitor, and so are Western Germany and Western Continental

Europe in general. The fair is essentially a place The fair, held annually in for buyers and sellers to get together and talk business in rela live quiet. Only on three days; the two Wednesdays and one Saturday, is the general public a legitimate interest will find

> Dr. J. R. van den Brink, Netherlands minister of economic af fairs, will formally open the fair.

Contracts Down Throughout Canada

Construction contracts in Can-1 ada in May totalled \$175,731.00. down \$16 292,100 from May last year, says MacLean Building Re- | Canso between mainland Nova ports Ltd. The total for the first | Scotia and Cape Breton, \$23,000, five months of the year is \$700,- | 000; bridge across the narrow 874,400, down \$95,130,000.

May figures by categories were: \$9 382,900; commercial, \$34 276, - railway wharf, \$1,500,000; con

Big jobs in May included; Causeway over the Straits of

of Halifax harbor, \$4,500,000 coke oven at Sydney, N.S., \$4, Residential \$42,626,600, down 000,000; Prince Edward Island

Proud Oldster

BELSTEAD, England (CP)

Walter Grimwood, 38, whose county show. Grimwood

proudest boast is that he has work on the land at age

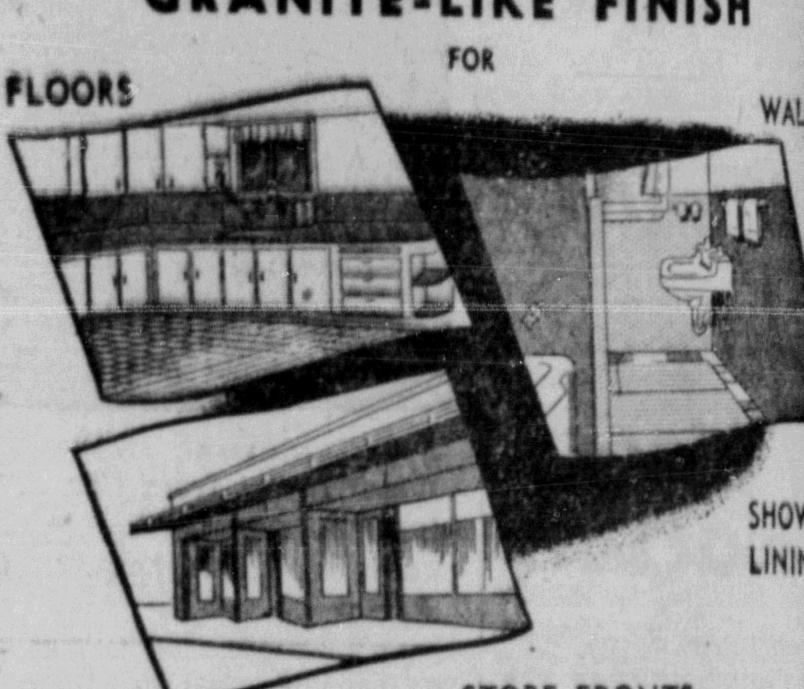
tackled every farm job, received reaped his last field at

a special award from

cess Royal at the annual

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1385

PETT

1565

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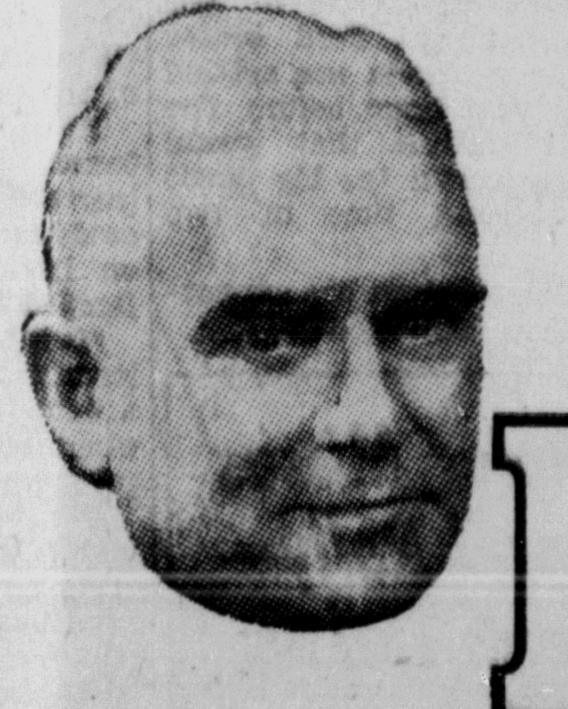
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